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## **Conceptual Frameworks as the Link between Syntax and Pragmatics**

Our talk concerns the issue of conceptual schemas in philosophy of language. It's main aim is to show that a modified version of this conception may provide fruitful results in the theory of communication, on the ground of which we would like to propose the Theory of Negotiative Communication. We would like to impose twofold modifications. Firstly - to adopt the structuralist theory of language as a technical background for the management of conceptual schemas. Secondly - present the game-theoretical model of communication that would explain how people with different schemas may communicate.

Schemas are to be links between technical background of propositions (language, repertoire of signs, rules of constructing valid expressions - syntax) and beliefs (propositions that are held by particular people with a certain level of conviction: from 0 - "no reason to think so" to 1 - "no chance to change mind in this matter" - pragmatics).